



'The law was made for one thing alone, for the exploitation of those who don't understand it' - Bertolt Brecht



CFOs and Senior Finance Professionals are the key officers of a company to deal with lawyers in respect of Fiscal Litigation i.e. litigation against FBR, SRB etc. regarding Income Tax, Sales Tax, Custom Duty, Provincial Sales Tax on Services etc.

Fiscal litigation starts from the issue of show-cause-notices by the respective authority, then passing of orders, demand notices, thereafter appeals are preferred before different forums up to Supreme Court. At the initial level besides lawyers, other professionals are also involved i.e. Chartered Accountants, Income Tax Practitioners etc. however after Tribunal level, only advocates can represent a person before the High Courts and Supreme Court.

Besides references against the Tribunal's orders before High Court, various Constitutional Petitions are also filed challenging the vires of various enactments or illegal action of the bureaucracy threatening fundamental rights as guaranteed under the Constitution.

Therefore, it is important for the CFOs and Senior Finance Professionals to know at what point of time, a lawyer is to be consulted or engaged as lawyers also require due time to properly prepare a matter in order to obtain the desired reliefs. It is therefore very necessary that the CFOs and Senior Finance Professionals are also familiar with the court process and what reliefs may be obtained from the court to develop and effective strategy along with the lawyer.

This workshop is the continuation of earlier series of workshops i.e. 'Legal Issues for CFOs, Company Secretaries, Compliance Officers and Senior Finance Professionals'.

However, this workshop will specially address the issues being faced by CFOs and Senior Finance Professionals, by focusing more upon Fiscal Litigation.



Emad-ul-Hasan (FCA & LL.B)

- Advocate, Supreme Court - Partner, M/s. Abrar Hasan & Co., Advocates & Legal Consultants

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Legal Issues for CFOs and **Senior Finance Professionals**

BENEFITS OF THIS SEMINAR

This one day workshop will help the participants in understanding the court procedures, various terms used in the courts, various documents filed, understanding court's notices, orders and judgments etc. which will help the participants to identify the litigation risk and take appropriate as well as timely actions to mitigate the same.

The knowledge of court process, orders, terms etc. will also help the participants in effectively discussing the matters with lawyers to design an appropriate litigation strategy.

The facilitator of the workshop having both litigation and the practical experience of working in the Corporate Sector at key positions, especially heading Internal Audit, is duly poised for the workshop to smoothly take the participants through the course material, imparting critical litigation knowledge to make it worth more than the investment in the workshop.

WHO SHOULD ATTEND

This workshop has been specially designed for CFOs and Senior Finance Professionals however anyone who is interested in understanding Court Procedure and Fiscal Litigation can attend the workshop.

COURSE CONTENTS

- Overview of Court's process in Civil matters, documents, terms, notices/orders/judgments/decree etc.
- Suits, Petitions, References, Appeals, Applications, etc.
- Overview of Court's process in Criminal matters with elaboration of White Collar Crimes and matters before 3.
- Accountability Courts (NAB), Special Court for Offences in Banks, Anti-Corruption, Special Customs Court etc. Litigation Risks and controls
- Overview of issues decided by the Courts in respect of Fiscal Litigation as reported in the law journals, during 5. the last six months, mainly relating to Income Tax, Sales Tax, Sales Tax on Services, Excise Duty, Custom duties etc.
- Study of selected reported cases relating to Fiscal Litigation.

WHO WILL BENEFIT

This workshop has been specially designed for CFOs and Senior Finance Professionals however anyone who is interested in understanding Court Procedure and Fiscal Litigation can attend the workshop.

This course can also serve as a refresher that specifically applies the legal framework to their specific business situations. It is also useful for those who have attended our contract law courses wishing to broaden their knowledge base around the law, in an applied context.

SOME OF THE PREVIOUS PARTICIPATING COMPANIES IN EMAD-UL-HASAN'S SEMINAR

| Al Baraka Bank | CCL Pharmaceuticals | | DHL Pakistan |
|-----------------------------------|----------------------------|---|----------------------------|
| Pakistan Refinery Limited | Bank Alfalah | | Central Depository Company |
| ICI Pakistan | Dalda Foods | | Getz Pharma |
| Ghulam Faruque Group | Habib Metropolitan Bank | | Habib Bank Limited |
| Pakistan Civil Aviation Authority | National Insurance Company | | Oxford University Press |
| HUBCO | Pakistan Petroleum Limited | | Sui Southern Gas Company |
| Pak Suzuki Motor Company | K-Electric | | Tata Textile Mills |
| Al Meezan Investment Management | | The General Tyre and Rubber Company of Pakistan | |



Legal Issues for **CFOs** and **Senior Finance Professionals**



COURSE FACILITATOR Emad-ul-Hasan (FCA & LL.B)

- Advocate, Supreme Court
- Partner, M/s. Abrar Hasan & Co., Advocates & Legal Consultants

Emad-ul-Hasan is a lawyer by profession and a practicing Advocate of High Courts and Supreme Court, dealing in all types of Civil matters especially Corporate, Commercial, Financial and Fiscal matters as well as Criminal matters relating to white collar crimes. So far Emad has appeared before various Courts, in number of cases and has many reported cases to his credit. Emad is the first and the only Fellow of Chartered Accountants from the Institute of Chartered Accountants of Pakistan, who got enrolled as Advocate Supreme Court of Pakistan.

Before starting legal practice full-time in 2006, Emad worked for around 21 years in External Audit, Tax Consultancy, Finance/Accounts and Internal Audit. He spent nine years with M/s. A.F.Ferguson & Co., Chartered Accountants in audit and tax departments, worked with United Bank Limited as one of the Financial Controller and also worked as Chief Accountant at Banque Indosuez, Karachi. He has an extensive internal audit experience at ABV Rock Group, a large Swedish construction company in Kingdom of Saudi Arabia, as Head of Audit and Compliance at Meezan Bank Limited and lastly served as Head of Internal Audit at Pakistan Industrial Credit & Investment Corporation (PICIC).

Emad is an acclaimed trainer. So far he has carried out 47 workshops/learning sessions/paper-reading. His workshop Legal Issues for CFOs, Company Secretaries, Compliance Officers and Senior Finance Professionals' has been held for ten (11) times at Karachi, Lahore and Islamabad and attended by around 356 participants. He is teaching Taxation at S.M.Law College as Honorary Lecturer and is also author of 'Lawyers' Manual-Volume 1 (How to institutionalize legal practice).

Praises for the Course Facilitator

First half concepts were excellent. Summary of laws were very helpful.

Haseeb Ahmed

Manager – Finance

PPL

Mr. Emad was well prepared and had the material updated. Interactive & questions were welcome. It was pleasant.

Muhammad Ali Baig

General Manager Finance

The Kidney Centre Post Graduate Training Institute

Knowledgeable and very well prepared. He has thorough grip on the topic.

Irfan Hassan

Head of Risk Policy & Risk Review Al Baraka Bank

Trainer tried to impart the best of knowledge to the participants belonging to different segments of corporate sector.

Naheed Merhcant

Head of Legal, Compliance, & Company Secretary Takaful Pakistan

Trainer has good capability of keeping participants involved. Good interactive skills, which kept the workshop alive till it ended.

Syed Owais Wasti

CFO & Company Secretary

Al Meezan Investment Management Ltd.

Such seminars are useful to equip CFOs and Finance Professionals with legal knowledge and Terrabiz has taken a good step in organizing a unique seminar which is a milestone in bridging the gap between finance and legal departments. Such seminars should be organized regularly to help organizations understand the upcoming changes and amendments in law so that they may cover their legal risk/litigation risk effectively and efficiently.

Andalib Alavi

Company Secretary and General Manager, Legal **Engro Corporation Limited**

Mr. Emad has very good knowledge and in-depth analysis skills relating to laws and regulations specially the corporate law.

Wasim Akhter

Senior Manager, Company Secreteriat Bank Alfalah Ltd.

He has good knowledge and command over delivering the lecture.

Muhammad Tahir

CFO

Al Ameen Trading Corporation Ltd.

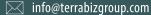
He was very interesting and upbeat. He gave good examples in order to relate the course material with actual scenarios.

Ansiey Ali

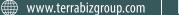
Manager Corporate Law Telenor Pakistan

Participants' designations are being appeared as per the time of participation

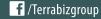








in /Company/Terrabiz





Legal Issues for CFOs and **Senior Finance Professionals**



Group photo of TerraBiz workshop on Legal Issues for CFOs, Company Secretaries, Compliance Officers and Senior Finance & Legal Professionals by Emad-ul-Hasan on 10 December 2018 at Karachi Marriott Hotel

REGISTRATION DETAILS

Regular Tuition Fee: **Rs. 25,000** +SST per participant Includes courseware, certificate, lunch, refreshments and business networking.

Group Discount: *10% Discount

on 2 or more nominations from the same organization (For larger groups, please send us a note at info@terrabizgroup.com)

*15% Discount

for the members of ICAP, ICMAP, IIA, and CFA Society of Pakistan. Discounts are mutually exclusive. Last date to avail any discount is Saturday, 14 December.

For registration(s), send us your

Name, Designation, Organization, Mobile, E-Mail and Postal Address to register@terrabizgroup.com

Further information please call

Mohammed Phaysal / Jameel Ahmed Mobile: 0313 2971 833 / 0300 213 3849 Phone: (021) 3480 1888 / 3483 3775 Email: register@terrabizgroup.com

Terrabiz Cancellation Policy: For cancellations made in the 7 working days to the workshop, no refunds will be given. Cancellations must be confirmed by email. Substitutions may be made at any time.



On-site & in-house training

Get this course delivered how you want, where you want, when you want – and save up massive amount! If you have 6+ employees seeking training on the same topic, Talk to Us: Jameel Ahmed +92 313 2971 833 Email: jameel@terrabizgroup.com