

Achieving Growth by Mergers & Acquisitions

Presented by

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M&A as a Strategy for Growth

- ▶ In Pakistan, M&A activity has remained significantly low over the years
- ▶ Globally, companies are achieving phenomenal growth through M&A
- ▶ In 2018 the global M&A activity amounted to USD 3.9 trillion
- ▶ Over the last few years; technology firms have acquired innovative startups, firms with a solid presence in a particular sector have acquired to increase size & market share and emerging market firms are buying stakes in international markets
- ▶ Taking a cue from the global trends, Pakistani companies should actively pursue M&A in order to increase their size & presence as well as to enter new markets & diversify
- ▶ Many opportunities exist within Pakistan as well as cross-border

Recent Global M&A Transactions

The Forbes logo is centered within a solid black rectangular box. The word "Forbes" is written in a white, serif font.

**Uber Acquires Careem For \$3.1 Billion As
The Middle East Startup Pushes To Become
A Super App**

Recent Global M&A Transactions

BUSINESS INSIDER

CVS officially completed its \$70 billion deal with Aetna almost a year after it was announced, creating a new kind of healthcare company

Recent Global M&A Transactions

DEADLINE

**AT&T Completes \$85B Acquisition Of
Time Warner**

Recent Global M&A Transactions



Disney acquires 21st Century Fox

Recent Global M&A Transactions



Pfizer Completes Acquisition of Array Biopharma

Recent Global M&A Transactions



Cisco Acquires CloudCherry for Enhanced Cloud Data Analytics

Recent Global M&A Transactions

The Guardian

**Hasbro buys Entertainment One in £3.3bn
deal**

Recent Local M&A Transactions



Alibaba acquires Daraz in estimated \$200 million deal

Recent Local M&A Transactions

**BUSINESS
RECORDER**
Founded by M.A. Zuberi

Bullseye Group acquires Symbios.Pk

Recent Local M&A Transactions

FINTECH FUTURES

**Ant Financial, formerly known as Alipay, to
invest \$184.5M in Telenor Bank**

Recent Local M&A Transactions



Martin Dow acquires Merck operations in Pakistan

Recent Local M&A Transactions



Martin Dow has acquired a pharmaceutical manufacturing facility in Meymac, France

Recent Local M&A Transactions



THE NATION

**Royal Friesland acquires 51pc stakes of
Engro Foods**

Recent Local M&A Transactions



**Puma Energy concludes 51 percent stake
acquisition in Admore**

Recent Local M&A Transactions

DAWN

**Turkish company Arçelik A.S., acquires
Dawlance for \$243m**



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