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Finance for Non-Finance Professionals

Tuesday February 26, 2019 Karachi Marriott Hotel 9 am - 5 pm



Course Director: Talha Bin Hamid FCA, CIA

General Manager, Internal Audit Alkaram Textile Mills (Private) Limited President, Karachi Toastmasters Club



Interactive Guest Speaker Session with Veqar ul Islam

- Member, SECP's Policy Board - CEO, Jaffer Business Systems
- Founder, Hand out where your money goes

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COURSE OVERVIEW

Finance, accounting, and financial reporting are the cornerstones of today's corporate world. However, many professionals trained in other disciplines find it hard to understand financial concepts and interpret financial data. Very often this becomes a severe disadvantage in both in terms of career growth, as well as achievements of targets.

This course is for "Non-financial leaders" who want to understand key financial principles and apply them in a real-world context.

It aims to impart an advanced understanding of basic concepts of finance, accounting, and financial reporting in a simple way to enable participants to not only understand but effectively use financial information, reports and concepts. The approach used will be groundbreaking, business-oriented and will not require any advanced knowledge of the course topics.

COURSE OBJECTIVES

During the course, the participants will:

- Raise their level of financial awareness and learn to use the financial information provided to make better short term or long-term decisions in managing their businesses.
- Uncover the stories that the financials can tell and detect their underlying dynamics
- Become aware of the key terms used in finance and accounting, and their meaning
- Learn to interpret financial data
- Understand the main components of a typical set of financial statements or annual report
- Gain a new understanding of how financing and investment decision within their firm will impact the numbers in the future

WHO SHOULD ATTEND

Directors, managers or anyone who uses financial information in the course of their work. Including departments such as: Supply Chain, Production, Engineering & HR, and Sales & Marketing etc.

Prior knowledge of accounting/finance is not required.

SUMMARY OF TOPICS INCLUDED

Accounting Basics & Your Relevance to it

- Body of evidence: The anatomy of financial statements and how to interpret them
- What really matters: Balance Sheet, P&L or Cash-Flow-Statement?
- The stories they tell: Know what really drives numbers
- Your impact: How will the numbers look because of your decisions?
- What can you learn from the financials about your firm or a competitor

COURSE OUTLINE

BASICS OF ACCOUNTING

What is an account? Debit and credit The mathematics involved in accounting Cash flow, profit and loss, and balance sheet

BASICS OF FINANCIAL MANAGEMENT

Working capital

Cash flow management Assets and liabilities Capital and debt Fixed assets and their life cycle Valuation of intangible assets

REAL-LIFE APPLICATIONS OF FINANCE

Human resource costing Customer evaluation and management Vendor evaluation and management Discounts and credit Project feasibility Financing decisions Budgeting and forecasting Cost-benefit analysis Your Impact: How will the number look because of your decision?

FINANCIAL STATEMENTS - INTERPRETATION

Preparation of financial statements How to read a balance sheet How to read a profit and loss account How to read a cash flow statement What really matters the most? Notes to the financial statements Other information in financial statements Warning Signals - Uncover and appreciate what some of the clear warning signals are in financial statements SWOT Analysis using financial statements













Effective Writing Skills For Auditor May 15, 2018 Pearl Continental Hotel, Karachi **Present Like A Pro** June 29, 2018 Pearl Continental Hotel, Karachi

SOME OF THE PARTICIPATING ORGANIZATIONS







ABOUT THE COURSE DIRECTOR



Talha Bin Hamid FCA, CIA

- General Manager, Internal Audit Alkaram Textile Mills (Private) Limited
- President, Karachi Toastmasters Club

Talha is an experienced finance and internal control professional who

started his career with PwC Pakistan in 1997. After qualification as CA in 2002, Talha had the opportunity to work as a tax consultant and as a CFO, but his passion remains internal auditing. He has had more than 6 years experience of serving as Head of Internal Audit of various major listed companies. Currently, he is serving as GM Internal Audit of a major manufacturing company. Having worked with audit firms as well as with industry, Talha is in a unique position to provide valuable insight with respect to value addition to an organization's operations.

Talha bin Hamid is a Fellow of the Institute of Chartered Accountants of Pakistan as well as possessing CIA certification from Institute of Internal Auditors.

Talha is also a well versed public speaker and trainer and has experience of conducting a session at ICAP's Directors Training Program as well as serving as VP Education at the Karachi Toastmasters Club.

TESTIMONALS

Good flow of contents and good delivery of contents. Mudassir Ahmed - Sr. Dy. Chief Manager, State Bank of Pakistan

Talha conducted the training very well and engaged participants throughout the training. Muhammad Zain Faroog - Assistant Manager, K-Electric Limited

Mr. Talha is one of the best trainers and valuable assets of your training institutions. He is very cooperative and responded to each & every query of the participants Asif Sattar Mithani - Head of Internal Audit, JS, Investments Ltd. Very aggressive and activity engaged trainer Noman Kazi - Vice President, National Bank of Pakistan

Trainer was well connected with the audience and structured the presentation very well Taha Ahmed Khan - Finance Business Partner, ICI Pakistan Ltd.

Good, used simple words, easily understood <mark>Umair Noor Muhammad</mark> - CFO, Aisha Steel Mills Ltd.

It was a great honor for me to have a session with Mr. Talha.

Azeem Ahmed Khan - QCS, Foundation Public School

Regular Tuition Fee: Rs. **23,500** per participant

Includes courseware, TerraBiz certificate, lunch, refreshments, and business networking

*10% **Discount** on 2 or more nominations from the same organization

*15% Discount for members of ICAP, ICMAP, IIA and CFA Society of Pakistan

For registration(s), send us your Name, Designation, Organization, Mobile, E-Mail and Postal Address to register@terrabizgroup.com For further information please contact Marya Saeed Mobile: 0330 318 4168 / 0300 213 3849 Phone: (021) 3483 3775

Terrabiz Cancellation Policy:

For cancellations made in the 7 working days to the workshop, no refunds will be given. Cancellations must be confirmed by email. Substitutions may be made at anytime.