

'The law was made for one thing alone, for the exploitation of those who don't understand it'
- Bertolt Brecht

10 December 2018 | Karachi Marriott Hotel

12 December 2018 | The Faletti's Hotel, Lahore

13 December 2018 | Islamabad Marriott Hotel

9:00 am to 4:30 pm

2nd Edition

Legal Issues for CFOs, Company Secretaries, Compliance Officers and Senior Finance & Legal Professionals

(Revised &
Updated)



Day by day increasing/ changing laws has increased the risk of non-compliance with the same, if the relevant laws are not known timely, or misunderstood, or not implemented properly, within the organization, through its internal controls. Non-compliance with the relevant laws, rules, regulations etc. not only results in Compliance Risk, attracting penal actions by the government authorities but may also be converted into 'Litigation Risk' i.e. the risk that a matter is not prima facie fit from the court's point of view, as well as not aligned with the Court's process, hence results in delay or non-achievement of the desired reliefs to be obtained from the Courts of law. Litigation Risk is also one of the major Operational risk, which may result in huge financial impacts for an organization.

For fiscal matters i.e. litigation against FBR, SRB, PRA etc. mainly CFO liaise with the lawyers, while matters pertaining to corporate governance are mainly dealt with by the Company Secretary and the Compliance Officer is responsible for the day-to-day compliance of the relevant laws in all functional areas of a Company. Therefore CFOs, Company Secretaries and Compliance Officers are the three main functional heads, responsible to assist the Management in development of effective and efficient policies & procedures, as per the relevant laws, for a company, to discharge the responsibility of the CEO/Board to carry out various activities/transaction of the company as per the requirements of law.

If timely actions are taken and proper records are maintained by a Company, so it helps in mitigating the litigation risk, as the law is applied on the facts of a matter by the Court, to adjudicate a matter. Therefore due knowledge of the Court process and basis of the decisions by the Courts will help the Companies in effectively creating evidences or facts for various actions and transactions to be pleaded in the court, in case litigation arises. The first edition of the workshop was launched in February 2013 and up to November 2014, it was held for nine (9) times at Karachi, Lahore and Islamabad, attended by around 300 participants.



The current edition is being launched with more focus on the issues recently decided by the Courts and reported in the law journals during the last six months.

BENEFITS OF THIS SEMINAR

The workshop has been designed to apprise the participants about the litigation risks, its control and the Court's process as well as its linkage with the internal legal framework of an organization i.e. policies & procedures, to ensure compliance with the regulatory requirements, in order to mitigate Litigation and its Risks. The facilitator of the workshop having both litigation and the practical experience of working in the Corporate Sector, especially of Internal Audit is duly poised for the workshop to smoothly take the participants through the course material.

This just one day workshop will facilitate the participants in understanding the Litigation Process, to develop appropriate tools and techniques in order to effectively identify the legal issues of their organizations and devising the appropriate strategy to tackle the same, side by side giving them a preview of the Court's process so that the internal systems of an organization are aligned accordingly to cover the litigation risk. The knowledge of court process, orders, terms etc. will also help the participants in effectively discussing the matters with lawyers to design an appropriate litigation strategy.

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COURSE CONTENTS

1. Overview of Court's process in Civil matters, documents, terms, orders/ judgments/ decree etc.
2. Suits, Petitions, References, Appeals, Applications, etc.
- NEW** 3. **Overview of Court's process in Criminal matters with elaboration of White Collar Crimes and matters before Accountability Courts (NAB), Special Court for Offences in Banks, Anti-Corruption, Special Customs Court etc.**
4. Litigation Risks and controls
5. General Regulatory framework for Corporate Sector
6. Documentation/ Internal Legal Framework requirements to mitigate the Litigation Risk
7. Importance of Internal and External Correspondence and its usage during the Court's proceedings.
8. Overview of issues decided by the Courts as reported in the law journals, during the last six months, mainly relating to Income Tax, Sales Tax, Sales Tax on Services, Excise Duty, Custom duties, Companies Ordinance etc.
- NEW** 9. **Study of selected reported cases relating to corporate and fiscal litigation.**

WHO SHOULD ATTEND

This seminar has been specially designed for CFOs, Company Secretaries, Legal Professionals and all those who are responsible to ensure regulatory compliance within an organization.

Some of the previous participating companies in Emad-ul-Hasan's seminar





COURSE FACILITATOR

Emad-ul-Hasan (FCA & LL.B)

- Advocate Supreme Court
- Partner, M/s. Abrar Hasan & Co.
- Advocates & Legal Consultants

Emad-ul-Hasan is a lawyer by profession and a practicing Advocate of High Court and Supreme Court, dealing in all types of Civil matters especially Corporate, Commercial, Financial and Fiscal matters as well as Criminal matters relating to white collar crimes. So far Emad has appeared before various Courts, in number of cases and has many reported cases to his credit. Emad is the first and the only Fellow of Chartered Accountants from the Institute of Chartered Accountants of Pakistan, who got enrolled as Advocate Supreme Court of Pakistan.

Before starting legal practice full-time in 2006, Emad worked for around 21 years in External Audit, Tax Consultancy, Finance/ Accounts and Internal Audit. He spent nine years with M/s. A.F.Ferguson & Co., Chartered Accountants in audit and tax departments, worked with United Bank Limited as one of the Financial Controller and also worked as Chief Accountant at Banque Indosuez, Karachi. He has an extensive internal audit experience at ABV Rock Group, a large Swedish construction company in Kingdom of Saudi Arabia, as Head of Audit and Compliance at Meezan Bank Limited and lastly served as Head of Internal Audit at Pakistan Industrial Credit & Investment Corporation (PICIC).

Testimonials:

'The trainer is very well conversant with theoretical as well as practical aspects of law'

Rizwan-Ud-Din
Deputy Manager Legal,
Civil Aviation Authority

'I am not in capacity to say about Mr. Emad Ul Hasan but I must say that he is exceptionally well'

Muhammad Khurram
Manager Legal & Compliance
Central Depository Company

'He has a good knowledge of his topic and will definitely help me in dealing with legal issues which can come up in future'

Muhammad Shazam Butt
CFO & Company Secretary
Dadex Eternity Limited

"The Presentation was good. The material used was also useful."

Jamal Qureshi
Assistant Company Secretary/ Legal Manager
Linde Pakistan Ltd

"Trainer has good command on the subject and in a short span of time cover the large area of legal issues"

M. Kamran Saleem
CFO & Company Secretary
Pak Qatar Family Takaful Ltd.

"Such seminars are useful to equip CFOs and Finance Professionals with legal knowledge and Terrabiz has taken a good step in organizing a unique seminar which is a milestone in bridging the gap between finance and legal departments. Such seminars should be organized regularly to help organizations understand the upcoming changes and amendments in law so that they may cover their legal risk/litigation risk effectively and efficiently".

Andalib Alavi
Company Secretary and General Manager, Legal
Engro Corporation Limited

"Mr. Emad has very good knowledge and in-depth analysis skills relating to laws and regulations specially the corporate law."

Wasim Akhter
Senior Manager, Company Secretariat
Bank Alfalah Ltd.

"Emad is a very learned trainer and has command on the subject"

Muhammad Imran
Company Secretary
Habib Metropolitan Bank

"He was very interesting and upbeat. He gave good examples in order to relate the course material with actual scenarios"

Ansley Ali
Manager Corporate Law
Telenor Pakistan

Participants' designations are being appeared as per the time of participation



Group photos of TerraBiz workshop on
Legal Issues for CFOs, Company Secretaries and Senior Finance Professionals
by Emad-ul-Hasan on 25 March 2014 at Movenpick Hotel Karachi

Regular Tuition Fee: **Rs. 23,500** per participant

Group Discount: *10% Discount
on 3 or more nominations from the same organization
(For larger groups, please send us a note at info@terrabilzgroup.com)

***15% Discount**
for the members of ICAP, ICMAP, ACCA, IIA, CIMA, and CFA Society of Pakistan.

For registration(s), send us your
Name, Designation, Organization, Mobile, E-Mail and Postal Address
to register@terrabilzgroup.com

Further information please call
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Email: register@terrabilzgroup.com

Terrabilz Cancellation Policy: For cancellations made in the 7 working days to the workshop, no refunds will be given. Cancellations must be confirmed by email. Substitutions may be made at any time.

**Discounts are mutually exclusive*