



15-16 November 2017



Karachi Marriott Hotel



9:00 am to 5:00 pm

# TerraBiz

Trainings | Conferences | Exhibitions

## PRACTICAL OPERATIONAL RISK MANAGEMENT

- What is Operational Risk in the 21st Century?
- Why this as a full discipline and what about the future?
- What is an Operational Risk Management Toolbox
- How to use ORM tools in your business
- Latest practical Operational Risk Management concepts
- Group Exercise: Operational Risk Review Workshop
- How to apply what you have learned?



Course Facilitator:

**HORST SIMON**

- Former Director/Trainer, **Moody's Analytics**
- Co-Regional Director, Dubai, UAE, **Global Association of Risk Professionals (GARP)**
- Advisor, **Dubai Centre for Risk and Innovation, BUID**

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## OVERVIEW

The aim of this training course is to fully appreciate the discipline of Operational Risk Management and present delegates with the latest concepts and thinking with regards to driving business value from ORM and achieving sustainable competitive advantage through a focused ORM Strategy.

As the course is designed to be very interactive and is suited to address learning at different levels of personal development in the field of Operational Risk Management. The target audience is teaching business people (so-called; first line of defense) the risk management skills to apply to their daily job activities.

Departmental Heads and Senior Managers will benefit from learning the latest concepts and risk mitigation strategies, whereas junior practitioners will benefit from the use of tools, reporting concepts and building a "company-specific" framework.

Very often companies focus on best practice and do not understand why such projects fail, this course addresses the underlying aspects for the development of a strategy and implementation of an Operational Risk Management Framework based on the goals and needs of **your business**.

This course is **NOT** teaching a standard set of tools or "best practice" principles. It will change the way you think about Operational Risk Management and equip you with everything you need to know to develop a strategy and build a framework to successfully mitigate Operational Risk.

**NOTE:** The Curriculum outline covers the minimum coursework and can be customized to address certain concepts in more detail, depending on the needs of the delegates and class discussions.

## LEARNING OBJECTIVES

On completion of this workshop participants will be able to

- Fully understand the concept of Operational Risk Management and various ORM tools and practice the basic Operational risk management skills needed to identify, assess and respond to risk associated with their jobs to enable them to take better decisions and deliver value to the organisation
- Understand Operational Risk management
  - History and latest thinking
- Learn about ORM tools and how to apply them
- Understand the role of People Risk and the influence of culture and organizational dynamics on Risk Management and know how to start the process of Risk Culture building to promote good conduct and business ethics
- How to develop a focused strategy for Risk Mitigation/optimisation
- Understand the concept of Risk Technology Management and how to develop a strategy and framework for implementation of this concept.
- Understand the importance of Non-Financial reporting, including:
  - Environmental matters
  - Company employees
  - Corporate Social Responsibility
  - Supplier relationships
  - Other social and community matters.

## Who Should Attend

This workshop is designed for participants involved in the planning and implementation of Operational Risk Management.

**Program Level:** Intermediate

**Prerequisites:** An understanding of Enterprise Risk Management would be beneficial, but no risk management experience is required.

**Delivery Method:** Workshop to be delivered in a classroom setting as it includes some practical group and individual exercises.

## TWO DAY COURSE OUTLINE

### DAY ONE | 15 November 2017

#### Session 1: Non-Financial Risk Overview and why is this still a developing field

- What is Risk management in the 21st Century?
- Why this as a full discipline and what about the future?
- The Path of Development
- Goals and Objectives of an effective Risk management function

#### Session 2: Operational Risk Management Toolbox

- Risk Review Workshops
- Risk Self Assessments
- Key Risk Indicators
- Loss event database
- Sanctioning process
- Operational Risk Audit

#### Session 3: Practical application of ORM Tools and reporting

- Operational Risk Governance
- How to select and use the ORM tools
- How to consolidate and report the outcomes.

### DAY TWO | 16 November 2017

#### Session 4: Operational Risk Review Workshop

- An interactive group exercise on the Identification and Profiling of Operational Risks

#### Session 5: How to formulate Risk Mitigation plans and apply what you have learned for competitive advantage

- Facilitated group discussion on how to apply the learning to build action plans to mitigate Operational Risk and track performance

#### Session 6: People Risk and Risk Culture

- An Overview of People Risk
- An overview of the concept of Risk Culture Building
- Building a people risk mitigation strategy

## WHAT PEOPLE SAY ABOUT HORST...

**"Crisp notes & excellent training environment created by Horst. Would definitely like to be trained by him again"**

**Basham Junejo**  
Head Auditor  
United Energy Pakistan

**"Overall the training was good"**

**Sajjad Ahmad Khoso**  
Head of Internal Audit  
Sukkar IBA University

**"Absolutely genuine person with high knowledge related to risk & auditing"**

**Govinda Maheshvar**  
Assistant Director  
State Bank of Pakistan

**"He is elaborative & skilled. However, his session mostly covered theoretical & lesser practical"**

**Saad Ahmed Khan**  
Head of Internal Audit  
Adamjee Life Assurance

**Comprehensive understanding of the subject & rightly correlates examples from his experience"**

**Masood Mahmood**  
Divisional Head - FM & IT Audit  
United Bank Limited

**"Trainer has an excellent command on subject having diversified experience & global outreach. A risk culture expert having great knowledge on subject"**

**M. Samin Shahid**  
SVP, Divisional Head Business Risk Review,  
United Bank Limited



## ABOUT COURSE FACILITATOR

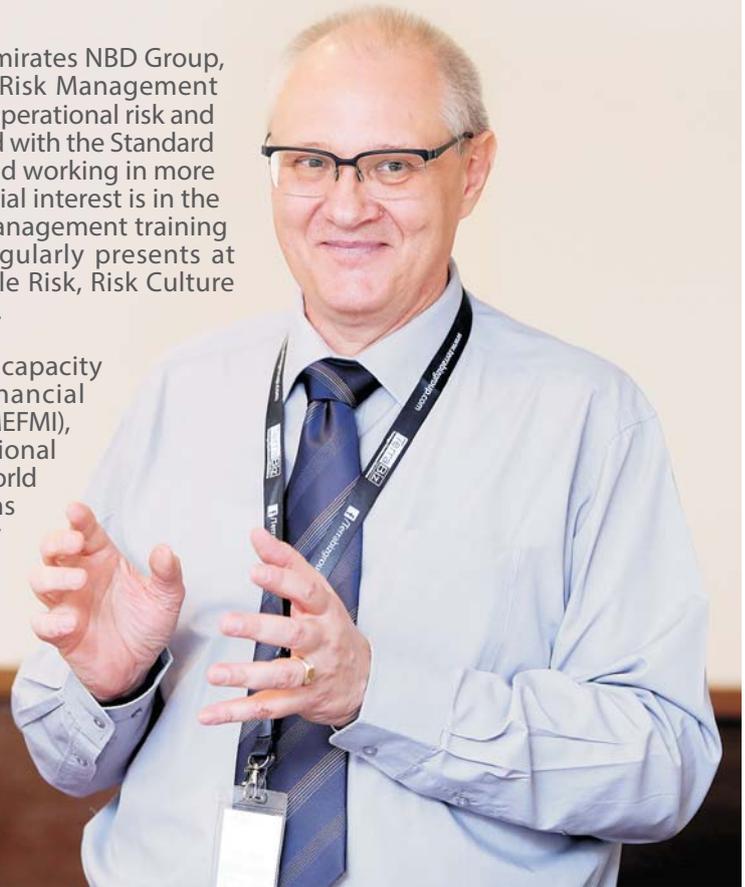
### HORST SIMON

- Former Director/ Trainer, **Moody's Analytics**
- Co-Regional Director, Dubai, UAE, **Global Association of Risk Professionals (GARP)**
- Advisor, **Dubai Centre for Risk and Innovation, BUID**

Horst Simon has been in commercial banking and the risk management consultancy industry for over 34 years. As Head of Risk Technology in Mashreq Bank in the United Arab Emirates, he pioneered the concept of Risk Technology Management; the implementation of a strategic risk mitigation framework to achieve active risk management capability, support good risk governance and ensure sustainable competitive advantage.

Horst started his work in the Middle East in 2005 at Emirates NBD Group, where he was tasked with building an Operational Risk Management function for the Group from scratch. He held previous operational risk and banking operations positions with Barclays Bank plc and with the Standard Bank Group of South-Africa Ltd, living in 4 countries and working in more than 20 on short-and long-term assignments. His special interest is in the field of People Risk and he has delivered many risk management training workshops in Africa, Asia and the GCC. He also regularly presents at international conferences on the Mitigation of People Risk, Risk Culture Building and other enterprise risk management topics.

During his earlier career in Africa, he supported the capacity building program of the Macroeconomic and Financial Management Institute of Eastern and Southern Africa (MEFMI), training Central Bank Supervisors in Africa in Operational Risk Management. He also represented Lesotho in the World Bank project to review and improve payment systems in the Southern African Development Community (SADC). He is the Co-Regional Director of the Dubai Chapter of the Global Association for Risk Professionals.



## REGISTRATION DETAILS

Regular Fee: **Rs. 95,000** per participant

Group Discount: **10% Discount**  
 on 3 or more nominations from the same organization  
 (For larger groups, please send us a note at [info@terrabilzgroup.com](mailto:info@terrabilzgroup.com))

Includes courseware, certificate, lunch, refreshments and business networking.

For registration(s), send us your **Name, Designation, Organization, Mobile, E-Mail and Postal Address** to [register@terrabilzgroup.com](mailto:register@terrabilzgroup.com)

For further information please contact  
**Sana Anwer +92 21 3455 6974 / +92 300 2133849**

**Terrabilz Cancellation Policy:** For cancellations made in the 7 working days to the workshop, no refunds will be given. Cancellations must be confirmed by email. Substitutions may be made at any time.



To bring **Horst Simon** for a customized in-house workshop for your organization, please contact **Mohammed Phaysal** at [+92 300 213 3849](tel:+923002133849) / [phaysal@terrabilzgroup.com](mailto:phaysal@terrabilzgroup.com)